

Overview of Services

- ◆ **Financial, Retirement and Cash Flow Planning**
- ◆ **Investment Management**
 - Individually managed accounts
 - In-house research analysts
 - Asset allocation and risk diversification
 - Equity and fixed income portfolios
 - Individual securities and ETFs
- ◆ **Tax Efficient Management Style**
 - Consideration of client's total tax situation
 - Gain/Loss reconciliations for tax filings
- ◆ **Consolidate Professional Relationships**
 - Work closely with client's other professionals such as CPAs and Estate Planning Attorney
- ◆ **Assist Client with other Financial and Personal Administration**
 - Oversee other non-managed assets such as Retirement Plans
 - Philanthropy and charitable giving
 - Administrative Trustee Services through Schwab Bank
 - Personal Trust Reporting Services through Schwab Institutional